Robinson's

How successful succession planning has ensured sustainability for us

Who we are

About us

We are one of the Isle of Man's oldest family businesses, founded over 130 years ago from humble beginnings as a small market stall. Now in the fifth generation of the same family, Robinson's has become a leading organization serving a wide variety of products and services to consumers and businesses across the Isle of Man & the UK, employing over 180 valued members of staff.

What we do

We specialize in the retail and wholesale selling of over 10,000 product lines, working with local supplier's right from their formation. We currently supply the fruit and vegetables to all Shoprite stores on the island.

Robinson's supply to over 80% of businesses, schools, hospitals and caterers across the Isle of Man.

Retail

We have successfully marketed ourselves as a local Manx food hub for residents and businesses across the island.

As the island's food scene has evolved, we have shaped our business to suit new

Trends and demands, sourcing produce ranging from locally grown vegetables to rare and exotic fruits from across the globe.

Wholesale

Our Cooil Road base holds a 70,000 sq ft depot and distribution centre. It's from here we make up orders for our wholesale buyers, ranging from the islands schools and hotels to some of the best restaurants!

We have a fleet of temperature controlled vans that deliver our wide range of fresh, frozen, chilled and ambient products through the Island daily.

Celebration in the office?

Cakes

Pre-sliced and perfect for birthdays! Ambient shelf life of 5 days, 12 slices per pack.

5+1 FREE!

Flowers & Hampers

Birthdays, congratulations, new baby or illness, we have you covered.

With IOM Hampers you can receive some of the very best Manx produce. Visit IOMHampers.com.

Fruit

Delivered daily to meet your company's requirements. The finest fresh fruits delivered to your workforce. A range of boxes available, with flexible daily or weekly delivery.

Robinson’s in the community

Activities

Here at Robinson's we are passionate about supporting our local community.

Our fruit and veg mascots Mr Chunks the pineapple and Sally Strawberry visit the Island's primary schools to deliver the 'Healthy Eating'.

We also work with Junior Achievement in the islands high schools to teach life skills that will help them pursue future employment.

Robinson’s sponsor the island’s Chef of the Year awards annually and in the past have supplied water to the Parish Walkers.

Charity

We are proud to support many local charities including; Craig’s Heartstrong Foundation for which we raised £2000 throughout 2019, The Dan Kneen Memorial Fund, Rebecca House and many more.

In December 2019, Robinson’s donated Food and household essentials to the Isle of Man Foodbank.

Throughout the years we have strongly supported the Junior Girl’s Football Initiative.

Our chosen charity for 2020 will be Beach Buddies, with lots of exciting prospects to come!

Our Service

Due to our passion for helping local businesses and over 100 years of retail knowledge, we work where we can to assist in the growth of our suppliers.

We understand that any small family business can grow if given the opportunity and plenty of encouragement. By listening to what our producers aim to achieve through their business goals, and through solid partnerships, we can help small suppliers take their first steps towards growing their business too.

A number of household names on the island have taken this journey and work closely with us in the food services side of business.

Here at Robinson's, we always want to encourage more people to take their business to the next level, being with them every step of the way to produce high quality products.

Environmental

We are constantly aiming to make a positive environmental impact where possible. Some key changes we have made would include the introduction of Vegware to our prep products, and our trial run of a plastic free area within Douglas Shoprite offering paper bags for customers to buy their fresh produce individually. Following this we have ensured all stores have a plastic-free zone. We hope to continue making these changes within our business to keep our island green.

Throughout 2020 we hope to work with our local suppliers to help them arrange plastic free packaging alternatives.

Contact Us

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Connect with us